



we help you

BUILD WEALTH



25

(NON-FRANCHISE)

MO'R MORTGAGE OPTIONS

NEW
ENTRY

PREVIOUS RANKING: NEW ENTRANT

- Ranked 12th overall for broker productivity (volume per broker)
- Each broker averaged \$31.1 million worth of loans in 2013
- In business for 14 years and has a loan book worth \$585,920,342



STAFF: 3



BROKERS: 4



LOANS: 525

An impressive debut into the Top 25 ranking for this Canberra-based broking house. With four brokers and three support staff this family-owned business wrote 525 loans last year with total volumes over \$124 million. MO'R's managing director, Michael O'Reilly, says of the debut in the list: "We spend

significant time getting to know our clients' personal situations up front, so we're able to deliver the right solution the first time. This has led to a high percentage of our business being sourced from referrals and repeats, meaning we spend our time looking after our clients, not out looking for new ones." ■

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